FULL STACK
DEFENSE ADVISORS

CAPABILITY STATEMENT

VETERAN-OWNED SMALL BUSINESS

Electronic warfare advice from someone who has operated it, evaluated it, and sold it.

Full Stack Defense Advisors gives defense technology companies and program teams an operator's judgment on electronic warfare, signals intelligence, and PNT, from first concept to fielded capability.

12 YRS
Army EW service

30+
Army systems evaluated

$250M+
In defense deals worked

100+
Pipeline customers managed

WHERE EW HAS TO GO

1. **Usable by the soldier who has it.** A system only one trained operator can run stops being used when that operator moves on. Time to train belongs in the design from the start.
2. **One picture at the tactical edge.** EW, SIGINT, and PNT are fought together in a contested, GPS-denied environment. Separate boxes leave the unit to do the integration.
3. **Shaped by experimentation, early.** Soldier feedback changes a product most before the design is locked, so experiments should drive requirements.

WHAT WE DO

Business Development and Capture. Fractional BD leadership that builds pipeline and puts EW, SIGINT, and PNT products in front of the right programs.

Subject Matter Expert Support. Cleared EW and PNT expertise for program teams, experiments, and test events.

Product and Market Advisory. A direct read on what operators will use, where a product fits, and what to fix before a demonstration.

Proposals and White Papers. Technical narratives in the customer's language.

Trade Show and Customer Engagement. Floor representation, meetings, and written follow-up.

WHY FULL STACK

- **All three sides of the table.** Many advisors have sold EW. Few have also run it in the field and evaluated it for the Army.
- **An evaluator's eye.** Assessing more than 30 systems shows why products pass or fail in front of soldiers.
- **Senior-only delivery.** The principal does the work. No hand-off to junior staff.

PRINCIPAL

Cody Stack, Founder & CEO

Senior EW technical authority, Cyber Battle Lab, Army Futures Command

Defense industry business development leader across EW, SIGINT, and PNT

Retired U.S. Army Sergeant First Class, 12 years in electronic warfare

NATO EW planner qualified

Active security clearance

COMPANY DATA

Legal name: Full Stack Defense Advisors LLC

Location: Grovetown, Georgia

UEI: [PENDING]

CAGE code: [PENDING]

Status: Veteran-owned small business. SBA VOSB and SDVOSB certification pending.

NAICS CODES

541690 Scientific and Technical Consulting (primary)

541611 Management Consulting

541330 Engineering Services

541990 Other Professional Services

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